

## Exhibitor statements

in alphabetical order

### **Cora Alten, Marketing & Communications, Keramischer Ofenbau**

“For us, ceramitec is an ideal opportunity not only to establish personal contact with our loyal customer base and strengthen partnerships in face-to-face discussions, but also to gain a comprehensive market overview of products and technologies and get to know companies that can benefit from our solutions. At ceramitec, we have the chance to discuss our innovative technologies in more detail through in-person meetings and thereby create awareness and understanding of the new technology. The ceramics industry gathered in one single place – that benefits us on all levels.”

### **Hakan Baykoz, Managing Director, He-Pro**

“We work with all porcelain manufacturers in Turkey and want to expand and export to the global market. Attending ceramitec is important for us as we aim to raise our brand awareness on a global scale. For our company, ceramitec is a big step toward expanding into the global market.”

### **Dr. Jürgen Blumm, Managing Director, NETZSCH-Gerätebau**

“ceramitec 2024 is a great success. Compared to the last event in 2022, there were significantly more visitors and many new contacts made. The exhibiting companies also showcased innovations this year, especially in the areas of automation, sustainability and energy efficiency. All in all, it is a great event with many world premieres and advancements from the exhibitors along with many enthusiastic visitors.”

### **Stephan Eirich, President, Machine Factory Gustav Eirich**

“ceramitec 2024 once again made Munich the world capital of the ceramics industry. The strong interest and expert discussions were a clear sign that ceramitec is still an indispensable platform for the exchange of knowledge and ideas in the industry. While the aisles weren't always teeming with activity, the trade fair offered a thoroughly professional atmosphere and high-quality meetings. Numerous decision-makers and experts were on hand providing deep insights into the challenges and opportunities facing the industry. The result was productive talks highlighting genuine interest in technical solutions and innovations. For us, ceramitec is not just a professional trade fair, but rather an important meeting place to maintain our partnerships, establish new contacts and shape the future of the ceramics industry together. We already look forward to being part of this important event in the future and further contributing to the growth of the industry.”

### **Richard Gaignon, CEO, 3D Ceram**

“Taking part in ceramitec is important for our company as a leading provider of 3D printing processes for ceramics. As Europe's leading trade fair in this sector, ceramitec offers a platform to showcase our innovative solutions and connect with industry leaders. Participating in ceramitec is of historic importance for our company. It remains an indispensable event for us, and we have already committed to participating in the 2026 edition.”

**Johannes Heckmann, CEO, Nabaltec AG**

“For us, ceramitec is the trade fair in Europe where the refractory and ceramics industry comes together. ceramitec is the most important trade fair for our ‘specialty oxides’ product segment. After a somewhat quiet start on the first day, the number of visitors increased significantly beginning on the second day. As always, the quality of discussions with the expert audience is outstanding.”

**Katie Hurley, Senior Marketing Communications Specialist, Vibrantz Technologies**

“Taking part in ceramitec is key for Vibrantz because it serves as a crucial meeting point for our stakeholders and customers to convene and collaborate, especially in the EMEA region.”

**Giorgos Koukas, Commercial Director, Sabo**

“We consider ceramitec a very important event for our industry and our company as well as an important meeting place for all of the key players in the heavy clay industry. We are pleased with the turnout, the general atmosphere, and the caliber of the participants. While most of the meetings were with existing customers, the discussions were fruitful and productive. For our company, ceramitec is a vital communication channel with our customers and our industry.”

**Christian Müller, Deputy Managing Director, Dorst Technologies**

“As a founding member of ceramitec, it has long been an important event for Dorst Technologies. Our visitors have clearly shifted their main interests to new business areas. This year’s highlights were the many collaborative and high-caliber talks with our customers. For us, ceramitec represents both tradition and change.”

**Klaus Oberpichler, Division Manager, Franz Banke GmbH**

“For us, ceramitec is still the leading trade fair for the heavy clay ceramics industry and the meeting point our visitors and customers value for expert dialogue. The highlight of this year’s ceramitec was the very positive response from our customers and visitors. ceramitec is highly regarded and, in our view, well attended. The sentiment among our visitors was generally positive and cautiously optimistic. And we look back on this year’s ceramitec with the same positive attitude.”

**Stephan Oehme, Consultant, European Ceramic Technology Suppliers**

“After the event in 2022, which was still affected by coronavirus, ceramitec 2024 is back with a vengeance. Many good discussions focused on the ongoing energy transition and the contribution that heavy clay industry suppliers can make.”

**Paolo Pedrielli, President and CEO, Tecnofiliere**

“Our company was back at ceramitec after a six-year break due to the COVID pandemic. We enjoyed the usual perfect organization of Messe Muenchen and, most of all, our fantastic location in the first row of hall A4 among the suppliers of heavy clay ceramics. We appreciated the high level of professional visitors from all over the world who are specifically interested in our area of activity. We had the opportunity to meet potential new customers and refresh our relationships with existing customers. We realized that ceramitec now takes place every two years and we are looking forward to coming back to Munich in 2026.”

**Dr. Stefan Pfeiffer, Managing Director, Deutsche Keramische Gesellschaft e.V**

“It is vital for DKG to take part in ceramitec, since it is an excellent opportunity to offer support and guidance for existing members, and to attract new members and introduce the activities of the DKG. This helps to strengthen our network in the ceramics industry. For us, ceramitec is an essential event that we are always delighted to attend.”

**Bastian Rudersdorf, Global Director Ceramic Auxiliaries Division, Zschimmer & Schwarz**

“There is no other place with such a centralized format to present our broad portfolio of process additives for tiles, tableware, sanitaryware, refractories, technical ceramics, silicate ceramics and ceramic-bonded abrasives as well as glass and powder metallurgy. This makes ceramitec the industry meeting place where we can offer our customers a broad range of expert technical solutions. Customer discussions highlight an interest in innovative process additives for greater efficiency and energy savings, and in the issues of alternative energy and sustainability. There are once again noticeably more international visitors and the many customer talks give us further impetus for our customer-specific product development and projects.”

**Klaus Schneider, Head of Sales Organization, Rauschert**

“This year’s ceramitec is once again proving to be very promising! There is a great turnout and many of the trade visitors are coming with specific requests. This means we can present our range of products and manufacturing expertise according to specific customer needs. This makes ceramitec once again one of the key events in our trade fair calendar for 2024.”

**Matthias Uhl, Managing Director, Riedhammer**

“Overall, I am very pleased. Quality and customer talks are very important to us, as is generating new ideas. The ceramists ‘family’ knows and appreciates each other very much. As a result, you also have conversations here that you wouldn’t otherwise have. I really appreciate the fact that you can talk openly with all the participants here – you don’t get that anywhere else. That’s what ceramitec is all about: You walk in and feel at home.”

**Dr. Moritz von Witzleben, Managing Director, Inmatec Technologies**

“ceramitec has been the most important trade fair for us since INMATEC began 25 years ago – there is simply no alternative. The idea for INMATEC originated here in 1997 and we have generated new ideas for advancing our products at every ceramitec since. This is due to the high caliber of visitors. And this is why we are also celebrating our 25th anniversary here together with our customers, suppliers and cooperation partners – because ceramitec always brings everyone together. For us, ceramitec is an industry highlight, one that will at last be held every two years instead of the previous three-year interval.”

**Dr. Michael Zins, Deputy Director, Fraunhofer IKTS**

“There’s simply nothing like a face-to-face meeting. The ceramics network comes alive at ceramitec. For new employees in particular, the trade fair is an opportunity to get to know the industry, from raw material suppliers to equipment providers and component manufacturers. I can hardly imagine a more efficient onboarding.”