

## **Exhibitor Testimonials – Indian Ceramics & Ceramics 2016**

**Berke Guen**

**Area Manager**

**Amberger Kaolinwerke Eduard Kick GmbH & Co. KG**

The trade fairs have been of high quality. We are satisfied with our participation at Indian Ceramics and Ceramics Asia 2016 as we have received potential enquiries. We are happy with the trade fairs taking place together and have generated good business. We would definitely participate next year.

**Chaitanya J Patel**

**Overseas Manager**

**Boffin**

It has been a very satisfying experience for us participating for the first time at the trade fairs and the opportunity is great since it is for the first time that we have seen both raw materials and machinery together, and this is very good for all visitors. The visitor enquiry at our stall has also been of better quality than the previous editions.

**Rajshekhhar Shettar**

**Managing Director**

**Colorobbia India**

Indian Ceramics is a perfect platform to meet existing and new customers. The co-location of both these trade fairs makes it convenient for the industry to attend. We will also be participating in the next edition.

**Deepak Vachhani**

**Director**

**Foshan Meijia Ceramic Equipment Co.**

Trade fairs being co-located has really opened up the opportunities for us and we will certainly look at participation in the next edition in 2017. We would like to book in advance to take advantage of both location and positioning at the trade fairs based on the experience gathered in the current edition. We are looking forward to a number of trade enquiries from the subcontinent.

**Antonio De Carlo**

**Area Manager**

**SITI B&T India Pvt. Ltd.**

We have been associated with the trade fairs since the last five years. We have seen Directors, General Managers, Technical representatives visiting our stall. The visitor turnout has been good as compared to last year. The event has been a good set up for the industry.

**Stephen Sun**  
**Sales Manager**  
**Modena Technology Limited**

We are satisfied with our participation at the trade fairs. The trade fairs gave us an opportunity to generate new contacts. The two shows should take place together each year. We would like to participate in the next edition.

**Dr.Chandresh Agarwal**  
**Managing Director**  
**IMERYS Ceramics**

We had a great overall experience and also good business opportunity here. We received quality customers and more than previous edition. This year there was more international presence as well and we would be there for the next year.

**Francois Forgeron**  
**Product Manager Ceramics**  
**Saint-Gobain Formula**

We are happy to be back at the 2016 edition of Indian Ceramics as we see India as a potential market. This platform allows us to connect with key decision makers, CEO's and our fellow colleagues from the industry. We have noticed that the expectations for the market is growing and we can see more creativity. We can see a definite progress in terms of quality, performance, understanding process, sanitary ware and table ware manufacturers from the last edition.

**Bhavesh Sherasiya**  
**Director**  
**Smalticeram**

This is our third year of participation and we have seen good footfall of visitors. We are happy with the overall organization of Indian Ceramics and Ceramics Asia 2016. We would be returning in 2017.

**Piyush Saini**  
**Assistant Trade Analyst**  
**Italian Trade Agency**

ITA along with ACIMAC are satisfied with the trade fair and this year we are here with twelve other Italian companies showcasing their technology. Indian Ceramics 2016 plays an important role in shaping the ceramics industry. We have always seen a good number of visitors in terms of quality which brings us back to be a part of this trade fair every year. We are looking forward to participate in the next edition.

**Anand Pandey**  
**Marketing Manager**  
**Torrecid India Pvt. Ltd.**

At this year's edition we are showcasing our style and innovation in the ceramic industry. This has attracted a large number of visitors at our stall who were eager to understand the range of products. The Indian market attracts large number of clients, which gives us a chance to grow. This year with Ceramics Asia being co-located, we have seen an increase in international visitors especially from Europe and China. By looking at the response we have received this year, we would definitely be returning for the next edition.

**K. D. Sanghavi**  
**Managing Director**  
**Interkiln Industries Limited**

We are satisfied with the visitor turnout at our stall. Indian Ceramics helps us tap various business angles within India and by co-locating with Ceramics Asia, we have seen a lot of International companies also showing interest as they see potential in India. This will lead to increase in our business. We are looking forward to participate in the next edition.

**Rakesh Srivastava**  
**Resident Head Ceramics**  
**Lamberti Hydrocolloids Pvt. Ltd.**

We have had a good experience at Indian Ceramics and Ceramics Asia 2016. The visitor attendance at our stall was very good. We witnessed a lot of International buyers due to the trade fairs being co-located. We would definitely be a part of the 2017 edition.

**Mayank Baheti**  
**Marketing Manager**  
**Mahalaxmi International**

We are happy with our participation at Indian Ceramics and Ceramics Asia 2016. The visitors at the event were good.

**Sammy**  
**Sales Manager**  
**Foshan Dongchenghui Technology Holding Co. Ltd.**

We have participated at Indian Ceramics and Ceramics Asia 2016 to showcase our new technology. The trade fairs are an important meeting place to interact with clients. There has been an increase in the exhibitor participation and would like to see the visitor turnout increase year on year.

**Kerry Fu**

**Owner**

**Jiangmen Shuangyi Abrasive Co. Ltd.**

The Exhibition was very good. Indian Ceramics and Ceramics Asia being co-located has made the event bigger. We have witnessed good visitors at our stall. We would surely exhibit in the 2017 edition.

**Anand Pande**

**Managing Director**

**Sacmi Engineering (India) Pvt. Ltd.**

Indian Ceramics and Ceramics Asia is a good platform to get the buyers and suppliers together. The trade fairs help to generate new business, revive and refresh the existing customer relationship. The exhibitions have helped us to analyse and study the current market. This will in turn help us to plan for the future accordingly.

**Frank Lee**

**Director**

**Monte-Bianco Diamond Applications Co, Ltd.**

We are happy and have enjoyed our participation at Indian Ceramics and Ceramics Asia 2016. The quality of visitors was good which helps us to get more benefits. We hope to see more international customers at the next edition.

**Vinayak M. Tambwekar**

**General Manager – Sales & Marketing**

**H&R Johnson (India)**

The visitor footfall has been good due to the combined trade fairs, Indian Ceramics and Ceramics Asia 2016. The quality of visitors was focused and relevant. The exhibition is attracting more and more international visitors along with Indian visitors.

**Andrew Xu**

**Export Dept. Manager**

**Foshan AOSIBO Ceramic Technology Co Ltd**

We have had a great experience at Indian Ceramics and Ceramics Asia 2016 and personally would like to use the opportunity to network with all participants and visitors. We are happy to note that there are more professional people and are confident that this would provide a great platform for business. The trade fairs have steadily become one of the most influential events in the ceramics calendar in and across South Asia. The co-location of the trade fairs is also a boon to the industry and for all stakeholders at large. We are looking forward to participation in the next edition of the trade fairs and are looking forward to a bigger and a better show.

**Vishal Trivedi**  
**Managing Director**  
**Vidres India Ceramics Pvt. Ltd.**

The Indian Ceramics 2016 and Ceramics Asia 2016, with its organised approach offers a global platform for reaching out to both clients and extending out ties with the industry. We are happy with our participation and would give the trade fairs a '5-star' rating. In addition, new avenues for business have been discussed and could be prove to be fruitful for our future expansion. Yes, we will definitely be participating in the next year's edition of the trade fairs.

**Hemang Patel**  
**Director**  
**A international Pvt. Ltd.**

Personally, it has been a great experience to be a part of such a large and diverse show. The trade fairs have been organised well and have managed to attract the right kind of audience both from a buyer and a seller perspective. Indian Ceramics and Ceramics Asia 2016 have proved its billing as a truly international event in the Asian market and we are eagerly looking forward to the next edition in 2017. We are looking forward to a lot more business after our participation at the trade fairs.

**Giuseppe Bandieri**  
**Sales Director**  
**System Ceramics**

Indian Ceramics 2016 and Ceramics Asia 2016 have provided us with a great platform to showcase our Company and its products in the Asian market. We are looking forward to a good experience picking up business contacts and introducing our expertise to the Indian and Asian markets. We will definitely participate, when the trade fairs are organised in 2017.

**Emma MA**  
**Export Head-Alumina Ceramics Division**  
**Sinoma Advanced Materials Co. Ltd.**

The visitors who have come to our booth have been genuine and of good quality. The Indian market continues to be one of the most important for our industry and hence we are looking forward to interacting with top management and senior leadership from various companies.

**Federico Rubio**  
**Area Sales Manager**  
**Esmalglass Itaca Grupo**

Our participation at the trade fairs is definitely a highlight and we are looking forward to future shows. I, personally am satisfied with the final results of the trade fairs and with the co-location of both Indian Ceramics 2016 and Ceramics Asia 2016, this has become a very important event in the international ceramics events calendar. Each year this event is getting better and we are witnessing more customers. We are confident of increasing business this year and will certainly participate in the subsequent edition of the trade fairs in 2017.

**Bonnie Wen**  
**Foreign Trade Assistant**  
**Guangdong Eding Industrial Co. Ltd.**

We are seeing a lot more local visitors in the current edition of Indian Ceramics 2016 and Ceramics Asia 2016, than ever before. Our enquiry books and customer records received more than 100 enquiries per day, from clients who are interested in doing business with us. The trade fairs have been organised very well and level of hygiene is also very good, but the network connectivity needs to be better, but I understand that it is a infrastructure issue. We are looking at participation in the next edition of the trade fairs and will also look forward to a lot more enquiries and development of a lot more business.

**Anand Damle**  
**Managing Director**  
**De Boer Damle (India) Private Limited**

Business is looking good and with the Chinese markets being stressed, we are seeing a lot more interest in Indian business. We are making a strong presence at Indian Ceramics and Ceramics Asia 2016 and will definitely look at a lot more business at the end of the trade fairs. We have signed in for our participation in next year's edition of the trade fairs.

**Bhavesh Patel**  
**Domestic Marketing Head**  
**A.T. Inks**

The response has been the best, but we are looking at business picking up by the end of the three days of the trade fairs. As a strong player within the sector we are showcasing the best of products and services. We would like to closely work with the organisers in ensuring better participation at future editions of Indian Ceramics and Ceramics Asia.

**Manu Khosla**  
**Managing Partner**  
**Floorex Tiles**

We are witnessing more participants at Indian Ceramics and Ceramics Asia 2016. The show has been successful for us, as we have been able to meet more customers. Since they are the largest trade fairs in the Asian region and held in an Asian country (India), there is strong competition between the suppliers. The trade fairs are ranked number four in the international calendar and we are also happy to see it grow in strength. The trade fairs have also been successful in bringing together one of the largest gathering of international manufacturers on one common platform.

**Nilay Vora**  
**Managing Director**  
**Smaltochimica India Pvt. Ltd**

Personally, we are very satisfied with the organisation and management of the trade fairs. We do not attend any other Ceramics trade fairs in India and hence Indian Ceramics and Ceramics Asia 2016 become a very important event for our business. The co-location of the two individual trade fairs has also been a good move and will certainly help in bringing more Indian and international participants on one platform. We are taking part in the next edition of the trade fairs.